ANNEX	'C'	·	TO
TENDER N	O 06.06	0000. 27	5.07.186.24
DATED:	A.X	DECE	MBER 2024

# TENDER TERMS AND CONDITIONS FOR PROCUREMENT OF 20 L/I SPARES FOR 02 X VSAT FIXED TERMINAL STATION (DP-4)

## **Technical Terms and Conditions:**

- 1. Offers are invited from the competent/ prospective bidders for supply of 20 X Line items spares for 02 X VSAT Terminal Station for the extension of existing BAF satellite network . Details of the items are given in Appendix 1 of Annex 'C'.
- 2. OEM certificate is to be included with the offer as per tech spec clause no-03.
- 3. Each item should be brand new, unused and latest product. Bidder should mention the year of production of the offered items and it should not be earlier than 2024. Offer of refurbished item will not be considered for further evaluation.
- 4. In the offer, price of each line item is to be quoted separately.
- 5. The bidder is to submit original brochure/catalog with the offer. All technical data provided with the quotation must be supported by the submitted brochure/catalog.
- 6. Appropriate software/necessary programming kits/license (mentioned in Appendix 1) must have to be provided with the items. Prices of the software/programming kits/license are to be quoted separately, if the same is/ are not provided free of cost (FOC).
- 7. The bidder shall have at least 5 years working experience on satellite communication system, and supply, installation, commissioning and maintenance of at least one VSAT network including HUB station. Bidder's qualification must necessarily be satisfied by relevant documentation such as client list, VSAT service provider with HUB license from BTRC/ competent authority (for foreign bidder), at least 10 client list with name, address, telephone number, and email addresses.
- 8. Bidder shall have local presence and service support team for maintenance and operational support for 24/7 or as and when required by BAF. Bidder will provide certificate in this regard.
- 9. The supplier is to offer all the items as a package. Lowest bidder will be determined on the basis of overall price of all the offered items. Offer of partial L/I will not be considered for evaluation.
- 10. All items must be suitable and compatible with the existing equipment (iDirect and CISCO) of VSAT HUB and terminal station used in BAF.
- 11. BAF may disqualify the offer of a bidder/ supplier who has previous record of poor performance, such as abandoning the works, not properly completing the contract, excessive delay to supply the contracted items, litigation history or financial failures.
- 12. BAF may disqualify any offered equipment/ item which model of equipment/ item has previous record of dissatisfactory performance during operation/ functional check in BAF.
- 13. Delivery of the items is to be completed within 10 months from the date of signing the contract.
- 14. Warranty period of each item shall be minimum one (01) year from the date of acceptance of the item and Certificate Receive Voucher action done by BAF. Supplier is to provide the warranty certificate with of the items.
- 15. If any item is found unsatisfactory/ unserviceable during inspection/ functional check by BAF, must be replaced within 30 days by the supplier free of cost. If any item becomes unserviceable within the warranty period, supplier must repair or replace the item within 30 days. Both ways freight and insurance charges shall have to be borne by the supplier.

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- 16. If the supplier fails to repair/ replace any item under warranty claim within the stipulated days as given above, then the warranty period would be extended by the number of days of delay in repairing/ replacing the item under warranty.
- 17. The items will be accepted after prompt and compatibility satisfactory acceptance check and functional test by BAF.
- 18. Any item having dissimilar model or description is to be mentioned clearly in the offer. In this regard proper fitness certificate/ document and compatibility of the item must be enclosed with the offer. Any change in model or description must be settled before signing the contract. There will be no scope of changing the offered part number or description after signing the contract.
- 19. Physical inspection of the equipment will be carried out at 201 MU BAF. Functional check of the equipment will be carried out at BAF Communication Unit (VSAT HUB Station) in presence of supplier's representative. Any item found unserviceable/improper during inspection/ functional check is to be replaced with serviceable one by the supplier within 30 days.
- 20. The Bidder has to mention the full details of accessories in the submitted brochure.
- 21. Prior permission from BTRC to import the RT sets is to be done by the supplier. In this regard, BAF will provide end user certificate to the supplier (if required).
- 22. BAF reserves the right to increase/decrease the quantity of item depending on the cost and requirement.
- 23. Installation. The supplier is to install the terminal stations with ancillary items at BAF premises (203 MU BAF and LOS Station Sitakunda). However, the site may be changed as per Air Headquarters' decision. The equipment is to be handed over to BAF in serviceable and operational condition. Final acceptance will be given after two weeks satisfactory operation at installation site.
- 24. Safety and Security. The supplier is to ensure the safety and security of their personnel during the installation the items of the Terminal Station and any incident/ accident in these regard will be sole responsibility of the supplier.
- 25. Local Training. The supplier is to arrange 05 days local training for 10 BAF personnel at VSAT HUB Station on operation, programming and maintenance of the items. Price of the training is to be quoted separately.
- 26. Offer must remain valid up to 30 June 2025. Within the validity, withdrawal of offer or un-willingness to sign the contract by the bidder will not be accepted and in such cases, actions would be taken against the supplier as per DGDP rules.
- 27. In case of import of items from abroad, the same may be booked in the name of OC 201 MU BAF, Dhaka Cantonment, Dhaka-1206 and cleared from port by BAF as defense goods exempted of customs duties and taxes (as applicable). Keeping this in view, the bidder should quote reasonable price for the items accordingly. Port handling charges (if any) are to be paid by the supplier.
- 28. Compliance of tender terms and conditions should be mentioned in the quotation by the bidder as per sequence above.
- 29. Any other terms and conditions not covered here will be as per DGDP rules and regulations.

### **Miscellaneous Terms and Conditions:**

- 30. The bidder must mention the full address including Telephone number, Fax number and e-mail address. The bidder should also mention the name and full address (including Telephone number, Fax number and e-mail address) of the local agent (if any) in the offer.
- 31. Item with changed/dissimilar part no/description (if any) is to be mentioned during submission of offer.
- 32. If any change is required in contract /LC due to fault of supplier, all expensive shall have to be borne by the supplier.
- 33. Normally transshipment is not normally allowed but if the bidder needs transshipment then they are to mention in the offer about their requirement. In case of such requirement, the transshipment will only be allowed under single AWB/BL.

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- 34. The bidder is to mention the country of origin, country of manufacture and port of shipment of the items in the offer.
- 35. Incresase of price at any stage after submission of offer will not be accepted by BAF. The offered unit price and total price against each item must be correct. If the unit price or total price of any item is found incorrect, that unit price or total price will be taken into consideration which will be benefited to BAF.
- 36. The bidder is to quote FCA/ FOB cost and freight charges (by both air and sea) separately & clearly in finantial offer.If freight is not quoted separately for each item, total freight will be distributed against each item based on its proportionate FCA/FOB cost of all items. Any price/cost quoted in the pages of quotation other than finantial offer will not be considered.
- 37. For failure to supply the contracted goods in time, DGDP/BAF may cancel the contract with necessary punitive action.
- 38. Offer must remain valid up to 30 June 2025 from the date of opening the tender. Within the validity of the offer, withdrawal of offer or unwillingness to sign the contract by the bidder will not be accepted and in such cases action would be taken against the principal supplier and local agent as per DGDP rules.
- 39. Delivery schedule mentioned in the tender specifications may be changed by DGDP/BAF due to delay in concluding the contract. In this case, the contract would be signed within offer validity period. DGDP/BAF also reserves the right to get the offer validity extended with the consent of the supplier.
- 40. In case of import of items from abroad, the same may be booked in the name of OC 201 MU BAF, Dhaka Cantonment, Dhaka-1206 and cleared from port by BAF as defense goods exempted of customs duties and taxes (as applicable). Keeping this in view, the bidder should quote reasonable price for the items accordingly. Port handling charges (if any) are to be paid by the supplier.
- 41. Part shipment & Part payment: Not allowed.
- 42. Payment Terms. 100% payment of the items will be released as under:
  - a. 90% payment will be released on satisfactory acceptance of 100% items by BAF on inspection/functional test (as applicable) and on production of CRV from 201 MU BAF.
  - b. Rest 10% payment will be paid after expiry of warranty period.
  - c. 100% cost of training will be paid on completion of training and on production of training completion certificate by the competent authority of BAF.
- 43. AWB/ BL must be in the name of consignee.
- 44. Compliance of tender terms and conditions should be mentioned in the quotations by the bidders as per the above sequence.
- 45. Any other terms and conditions not covered here will be as per DGDP rules and regulations.

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APPENDIX 1 OF ANNEX 'C' TO TENDER NO 06.06.0000.275.07.186.24 DATED: DECEMBER 2024

# TECHNICAL SPECIFICATION OF 20 X LINE ITEMS SPARE FOR 02 X VSAT TERMINAL STATION

1. VSAT TERMINAL STATION (FIXED)				
a. General Description	(1). Total 02 x VSAT Terminal Stations (Fixed) in different location of			
	Bangladesh Air Force.			
	(2). All the VSAT Terminal Stations (Fixed) must be installed in "Turn			
	Key" basis.			
	(3). All the VSAT Terminal Stations (Fixed) must be capable to			
h Canability of the System	communicate with the existing Hub station of Bangladesh Air Force.			
b. Capability of the System	Each unit should be capable of handling following features:			
	(1). IP Telephone Connectivity (2). Data Connectivity			
	(3). Video Conferencing			
,	(4). FAX Transmission			
2. Technical Parameters / specification				
a. Carrier parameter:	Carrier parameter will be:			
	(1). Bangabandhu Satellite-1(Position: 119° E (119.1°),			
	Cospar number: 2018-044A, Orbit: GEO) Coverage area and ITU			
	Satellite Region 3.			
	(2). Frequency: Lower Ku band frequency of Bangabandhu Satellite- 1 is to be used.			
	(a) Data transmission and reception:			
	(b) For Terminal Station: Each terminal station must be capable			
	of handling minimum 50 Mbps downlink and 5 Mbps uplink data.			
b. Operating Band	Must Support the Following:			
	(1). Bangabandhu Satellite-1 Lower Ku Band Frequency.			
	(2). Lower Ku Frequency (frequency: Transmit from 12.75 GHz to			
	13.25 GHz and Receive from 10.7 GHz to 11.45 GHz).			
c. Modulation	Forward Carrier: up to 256 APSK in DVB-S2x Mode.			
d Francisco	Return Carrier: up to 16APSK/16QAM or higher in TDMA mode.			
d. Encryption	All equipment must be designed as such that, it provides end to end			
	encryption, AES 256 or better during transmission. Details of encryption type Bidder is to mention by the bidder.			
e. Topology	The network should be of Star Topology.			
f. Year of Manufacture (All Item)	Not earlier than one calendar year of the contract			
g. Environmental Requirement:	jene			
(1). Environment: VSAT should be	e operable under extreme weather conditions like heavy rain/ winds/			
temperature.				
(2). Wind Loading Operational Survival: Bidder is to mention.				
(3). Rain and wind (Operational):				
(4). Temperature (Operational): T	erminal Station: 0° to 50°C. er system must be compatible with BAF existing iDirect Hub system.			
Authorization Certificate by the manufacturer	(Cisco, iDirect and other devices) need to be submitted. Every kind of			
license should be perpetual.	(2.335, 151100) and other devices, need to be submitted. Every kille of			
a. Nomenclature	Fixed VSAT			
b. Brand Name	Bidder is to mention			
c. Make	Bidder is to mention			
d. Model	Bidder is to mention			
e. Country of Origin	USA/UK/EU/Canada/Japan/Australia			
f. Country of Manufacture & Assembly	Bidder is to mention			
g. Year of Manufacture	Not earlier than one calendar year of the contract			
h. Name of Manufacturer with	Bidder is to mention			
complete address (Office address,				
Telephone, Fax, Email and Web	·			
address)				
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	Supplier with complete address (Office address, Telephone, Fax, Email and Web address)		Bidder is to mention		
	<ul> <li>k. Name of Local Agent with complete address (Office address, Telephone, Fax, Email and Web address)</li> </ul>		Bidder is to mention		
	<ol> <li>System Requirement</li> </ol>	nts	(1). The VSAT system has to be operable at all weather and terrain		
			condition of Bangladesh.		
		(2). The system must have minimum 1.2 meter antenna and should be compatible with Lower Ku Band transponder of Bangabandhu Satellite-1 (BS-1).			
	m. Carrier Parameter		Carrier parameter will be:		
}	•		(1). Frequency: Lower Ku Band Frequency of BS-1		
			(Rx: 10700-10950 & 11200-1145	0 MHz and Tx	:
			12750-13250 MHz)		
			(2). Each VSAT must be capable of		
			handling minimum 50 Mbps dow	nlink and 5 Mb	ps
			Uplink data.		
	n. Frequency Band		Lower Ku band frequency of BS-1		
	p. Polarization		Linear Cross Pol		
q. Mid-band Gain		Receive: Bidder is to mention			
r Food Type		Transmit: Bidder is to mention			
	r. Feed Type s. Cross-Pol Isolation		Linear Cross POL feed cartridge		
		•	Minimum 35 dB is to be maintained. Details to be maintained by bidder.		
	t. VSWR		1.3:1 or better is preferable		
	u. Feed Interface		Bidder is to mention		
	v. Power System		Details Bidder is to mention on following:		
		(1). One online UPS (minimum 06 KVA) with at least 90 minutes			
		backup (in full load) should be included with each terminal as			
		standard. The UPS must support total power consumption of the			
			complete system.		
			(2). The system should run from 220V AC and should comply with		
			all existing power features of Bangladesh.		
	w. Antenna Size		1.2 meter.		
4. Li	st of 20 X Line Items Spa	are for 02 X VS	AT Terminal Station		
Ser	Items Name		Item Description	Qty	Remarks
No	VSAT Bundle with	(4) 04 - 1/047			
a.	1.2m Fixed Antenna		Modem (IQ Desktop +, Satellite	02 Set	(Extra 05 x
	···=···· ixou / iitomiu	Router, iDirect	•		License AES
		NJT8316L or u	Lower Ku 4 Watt BUC (NJRC, ingraded)		Encryption, 05 x minimum 10
			Type lower Ku band LNB (Brand:		Mbps pool
	NJRC. Model		NJR2842A1 or upgraded)		License IQ
			nse AES Encryption, 01 x minimum		Series)
		5 Mbps pool License IQ Series with accessories,			
		all required	cable, connectors and mounting		
		hardware	· ·		
		(5). 01 x 1.2i	m (Low Ku Band) Rx-Tx Cross Pol		
	•		em (Global Invacom)		
accessories ar		uired connectors, cables, others			
		and civil work for installation of n are to be provided as per BAF			
		requirement.	in are to be provided as per BAF		
b.	Rack		SAT Terminal Station Model: Alston	02 Ea	
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C.	Laptop	Laptop Computer with ethernet port (Brand: HP/Dell, core i7, 8GB RAM, 512 GB SSD) or upgraded	02 Ea	
d.	Router	Mikrotik CCR2116-12G-4S+ Router or upgraded	02 Ea	
e.	Switch	Cisco 24 port manageable PoE Switch (CBS350-24P-4G-EU or upgraded).	02 Ea	
f.	Wi-Fi	Mikrotik hAP ac <sup>3</sup> 5 GbE Port Dual-Band WiFi Router or upgraded	02 Ea	
g.	Cisco ATA	Gateway for 02 POTS type analogue CID Phone and Fax (ATA191-K9 or upgraded model supported with existing VSAT Hub Sta CUCM system) with 04 x Latest CUCM Enhanced perpetual license.	04 Ea	
h.	IP Phone	SIP type display Phone set (CP-3905 or upgraded) with Latest CUCM Enhanced perpetual license.	08 Ea	(Extra 20 Latest CUCM Enhanced perpetual license)
j.	Media Converter	Fiber Optic Media Converter	08 Pr	nocrise)
k.	UTP Cable	CAT-6 UTP Alston Cable	03 Box	
m.	RJ45 Connector	Micronet RJ45 CAT-6 Connector	100 Pc	
n.	Fiber Patch Cord (SC to SC)	5 meter Optical Fiber Patch Cord (SC to SC)	20 Ea	
p.	Fiber Patch Cord (SC to LC)	5 meter Optical Fiber Patch Cord (SC to LC)	20 Ea	
q.	Ethernet Patch Cord	5 Meter CAT-6 Ethernet Patch Cord	30 Ea	
r.	Tools Box	Tools Box for VSAT installation (RS PRO or better).	02 Box	
S.	CID Phone	POTS type Analogue CID Phone, Brand: Panasonic	04 Ea	
t.	Fax Machine	Panasonic Analogue Fax Machine (Thermal paper supported FAX)	02 Ea	
u.	UPS	6 KVA Online UPS with sealed lead acid battery.	02 Ea	
V.	Air Conditioner	Split type Air Conditioner (Capacity: 2 Ton) Brand: General/Panasonic/Hitachi. All required cable, accessories and civil work are to be provided as per BAF requirement.	04 Ea	
W.	VSAT Hub Sys Software Upgradation	VSAT Hub Sys Software Upgradation (iDirect Hub Software) from Evolution 4.1.5.1 to Evolution 4.3.1.3	01 Lot	

